

INFOCUS

NEWS & REVIEWS FROM H D SHARMAN LTD

Bon Voyage to Leaks

Southampton welcomes another famous liner



Adjacent to Dock number 106 where great liners such as Aurora berth, H D Sharman's Gutterline® has helped to make the Cruise Terminal a more comfortable place for departing and arriving passengers.

Contracted to carry out remedial work to the terminal roofs as part of a major upgrading and refurbishment of the dock, Roofline South Ltd, who are based at nearby Waterlooville decided there was only one way to stop the huge gutters from leaking. That was to fit Rubberised Plygene® Gutterline.

Roofline had already experienced excellent results using Gutterline® when they were working on a similar project for the MOD. So they were totally confident that although the two gutters on the terminal roof each extended approximately 170 metres in length and were well over a metre wide, Gutterline® would effectively solve the problem.

Working closely with the Roofline roofing team, H D Sharman manufactured the huge liners, cutting and creasing them to measure so that they would fit securely under the new roof sheeting

and parapet wall capping. The biggest problem to overcome, however, was how to hoist the Gutterline® rolls up to the roof and feed them into the gutters.

The main difficulty was that because of the colossal size of the gutters, each roll weighed around a third of a tonne. Another was that the new roof was made from profiled composite sheet and would not take the weight of a roll. With thousands of passengers, cars and dock traffic always around, this posed a real dilemma for safety.

After deliberation and discussion, Roofline came up with the ideal solution when they designed and built their own Roll-Holder which enabled them not only to raise each roll up to the required height, but also allowed the liner to be quite easily pulled off the roll and positioned in the gutter with perfect safety.

The result of Roofline's efforts and the effectiveness of H D Sharman's Gutterline® system have now brought a new meaning to the phrase 'dry dock'.



For a fuller description of the Roofline Roll-Holder, plus other handy hints for lifting and fitting Gutterline®, turn to page 3.

IN THIS ISSUE

- A tropical adventure
- A love story
- Take a load off your mind
- Free Offer
- A guaranteed sales aid
- Mick's Masterclass - Tips of the trade

Stop those gutters leaking... ...and make it snappy!

As the workers balanced on the roof, many feet below them gazing up with an expectant gleam in their eyes and a hungry smile on their lips, the alligators watched and waited.

To the roofing team of D W Tilley though, the alligators were only one of their problems as they tackled the leaking old roof covering the Tropical Realm building at Chester Zoo. Also housed within the building were free flight birds, fish and delicate tropical plants. Oh, and by the way, the only means of access was across a wide canal.

The task was to remove the old asbestos roof with its patent glazing, replace it with a new polycarbonate roof and also line all the valley and perimeter gutters with H D Sharman's Gutterline®. Whilst they were accomplishing this they had to ensure none of the birds escaped, the fish and plants didn't suffer from the cold or falling debris ... and the alligators didn't enjoy an unexpected snack.

The D W Tilley team, who are based in Warrington, used a large cherrypicker to gain access to the roof and transport materials over the canal. Having fitted Gutterline® on many other contracts they were quite familiar with the techniques required and had no problems whatsoever in lining the 48 metre length runs which varied in width up to 800mm.

Everything ran smoothly reported spokesman Don O'Brien, the old gutters are now totally watertight, and they even completed the job two weeks ahead of schedule.

See you later alligator!



“The guys just love it”

CONFIRMATION THAT RUBBERISED PLYGENE GUTTERLINE IS A USER FRIENDLY SYSTEM

If you ever need an independent testimonial about the qualities and effectiveness of H D Sharman's Gutterline® system, just ask Vic Pepperall of Profile Industrial Roofing. Vic will tell you, without hesitation and without prompting, just how easy it is to fit, how it has speeded up jobs, how effective it is in curing leaking gutters, and now how much they use it on big contracts all over the country.

Typical of these contracts is the RAC national windscreen warehousing and distribution centre at Aston, Birmingham. Before the RAC took over the building last year, they engaged Profile to overclad the old asbestos roof and make good the gutters. With a roof area of around 8700 sq m including six bays each being about 110 m long, the job entailed lining a total of over 700 l/m of valley and perimeter gutters.



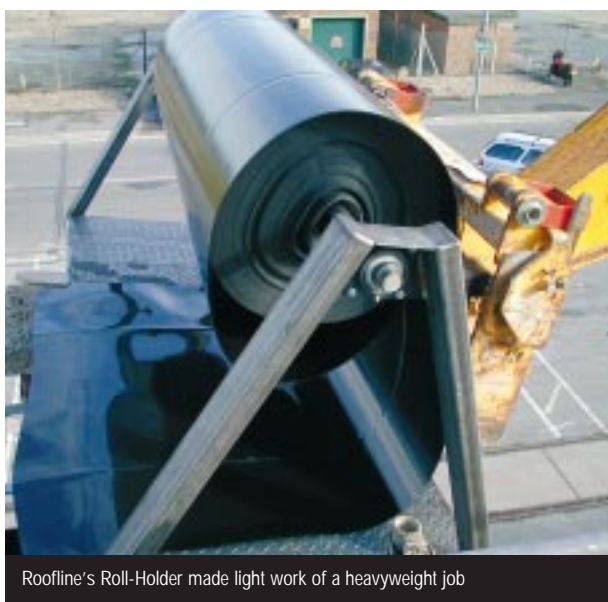
A big job? Well maybe, but according to Vic because all Gutterline® comes on made to measure seamless rolls, 'It's a cracking system that couldn't be easier to fit'. The Profile team are now so familiar with all the fitting techniques that they finished all the RAC gutters in just one day!

“We completed the entire roofing contract in four weeks under schedule”, beamed Vic.



A load off your mind

Although it is incredibly easy to fit, quite often because of the sheer size of the gutters, the rolls of Gutterline® can be extremely heavy and require special care when lifting and manoeuvring at roof level.



Roofline's Roll-Holder made light work of a heavyweight job

Depending on the size and weight involved, many contractors use a fork lift and scaffolding to get the rolls up to roof height and fully secured. They also use a section of scaffolding pole to provide an axle that allows the Gutterline® to be played off the roll.

Other companies, on the other hand, have produced ingenious devices to help them speed up and simplify the fitting. Roofline, for instance, when they were lining the two 169 metre long gutters at Southampton Docks, developed and built their own Roll-Holder. This not only fitted onto a high reach fork lift, but it also incorporated bearings and a breaking system. Despite the extreme lengths involved, the Gutterline® could be pulled off the roll and laid into the gutter with perfect ease and safety. Not only did it make the operation quite easy, but the Roll-Holder also speeded up the installation and helped to make the building watertight much quicker.

If you would like any advice on handling and working with Gutterline® rolls, please do not hesitate to contact H D Sharman who are only too pleased to help.



SNIPPETS

LITER@TURE ONLINE

The H D Sharman website now offers the facility for contractors to download literature, technical information and quotation request forms. These are provided in PDF format and are suitable for printing out.

To check them out go to:
www.hdsharman.co.uk

DESIGNER LABELS

Regular users of Gutterline® products can't fail to have noticed that all the company's products now carry smart new labels that provide information such as part numbers, dimensions and fitting hints. This is all part of the phased programme of upgrading the company's corporate identity and profile.

Take care

According to recent Health and Safety Executive (HSE) prosecutions, most falls from heights were the result of working on fragile roofs and rooflights, or because of unguarded edges. The other main factors were poor training or ignored safety guidelines. Like they used to say on Hill Street Blues... *"take it easy out there."*

FREE & EASY

It's not often you get anything for nothing these days, but it's worth reminding contractors that at H D Sharman training courses and skills building is offered absolutely free of charge.

To arrange it, all you have to do is call the company and select a mutually convenient date. The Training Centre is located adjacent to H D Sharman's offices and factory at Chapel-en-le-Frith in Derbyshire, and it is equipped

with all the facilities to teach the skills required for fitting the Gutterline® system.

Many contractors send up their workforce for training when they first start to work with Gutterline®, or when new employees need to learn the necessary skills. Sharmans also recommend regular refresher courses, however, and also that contracts managers or office staff attend the courses to familiarise themselves with the products for which they may be placing orders.

If you are interested in free training you should call 01298 812371.



GUTTERLINE ON NEW BUILDS

It has been noted recently that there has been a significant increase in the amount of Gutterline® now being specified for new build projects. More and more architects, it appears, are cottoning on to the fact that Gutterline® is a sensible and cost-effective precaution to ensure the chances of leaking gutters and expensive call backs are minimised.

Rubberised Plygene® 'Reedbedline'

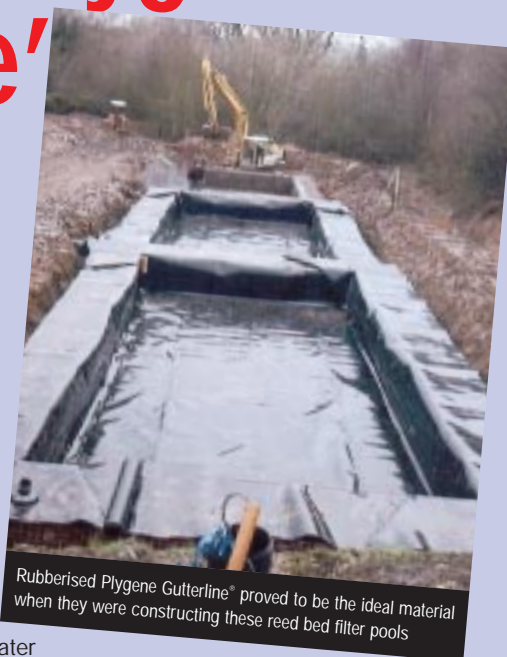
No, it's not a new product, but it is a good example of how, in addition to gutters, Rubberised Plygene Gutterline® has the kind of rugged, robust, waterproof properties that make it suitable for lots of novel applications.

The reed beds in question, for instance, were part of a large project in Brecon where polluted run off water from a landfill site was filtered through a series of man-made reed beds lined with Gutterline® before the resultant clean water was returned to the river system.

Another innovative example of Gutterline's® versatility is where a fish farm solved the problem of expensive water loss from their worn out concrete distribution channels by lining them with Gutterline®.

And the National Trust specified Rubberised Plygene Gutterline® to line four large (degraded and porous) 19th century concrete rainwater collection tanks below a huge Victorian conservatory in order to restore them to their original use as an irrigation supply for the many plants ... and at the same time save a fortune on metered water costs.

If you have successfully used Gutterline® in a novel or innovative way, please let H D Sharman know about it. It could help to solve problems for other contractors, and there will be a small prize from the editor's bran tub for the most original suggestion.



Mick's MASTERCLASS

TECHNICAL TIPS AND TRADE
SECRETS FROM MICK McKECHAN
TECHNICAL SERVICES MANAGER.



It's an old adage: 'read instructions before proceeding', but it's surprising how many people don't, yet how much

time and trouble just heeding this excellent advice can save you.

Fully illustrated fitting instructions are included with every Gutterline® order sent out, and these explain in great detail the technically correct fitting procedures you should follow.

H D Sharman don't object at all to contractors contacting them with technical queries, but very often the only advice needed is to refer them to the relevant section of the fitting instructions.

Reading the instructions before you start the job could well prevent problems plus wasted time and money at a later date. If you've lost them or thrown them away with the packaging, Sharman's will happily send you a replacement.

Just call 01298 812371.

STILL THE ONE AND ONLY

It's worth reminding everyone that Rubberised Plygene® Gutterline is still the UK's only secondary gutter repair system that has been approved by the British Board of Agrément (BBA).

When you are discussing a project with a potential customer, or are tendering for a job, don't forget that the coveted BBA Certificate provides additional confirmation that you will be installing the best possible product for the job. It's also worth noting that when it is fitted to

manufacturer's instructions Gutterline® provides Guaranteed Waterproof results. It's a cracking sales aid!



www.hdsharman.co.uk

You will find lots of information, including hints and tips on fitting, by logging on to the company website.

To access it go to:
www.hdsharman.co.uk

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