

# ASHBOURNE ROOFING THINKS GUTTERLINE IS 100% EFFECTIVE AND SAVES THEIR CUSTOMERS A LOT OF MONEY!

**Tim Weston, owner of Ashbourne Roofing, is so impressed by Plygene Gutterline® he has incorporated the distinctive logo onto his vehicle!**

Tim first used HD Sharman's exclusive guttering system 3 years ago and has never considered anything else for his thriving business which includes specialist roofing, restoration and maintenance services for historic buildings throughout the UK. Tim had used other linings before working with HD Sharman but immediately realised that Plygene Gutterline® was by far the best solution. Tim explains, "I need a gutter lining system that provides a permanent solution yet keeps costs down. Gutterline is the only one that does the job permanently."

**"THE CUSTOMER SAVED THOUSANDS OF POUNDS AND THEIR PROBLEMS WERE SOLVED PERMANENTLY."**

Tim explains why Gutterline works, "Gutterline is light, weldable and very durable, but for me the biggest advantage is that there is no comeback. For example, we recently had a contract to resolve leaking gutters on 68 council houses. We achieved 100% resolve with Gutterline and only had 3 snags to sort out on the whole job. 3 snags out of 68 houses! That's why we use Gutterline."

Ashbourne Roofing also used Gutterline for valley gutters at Rolls Royce in Derby. "The valleys were getting very rusty and it would have been expensive to remove and replace them. Gutterline was an efficient, permanent and cost effective solution. The customer was very happy," says Tim. So was the owner of the 17th century barn that was once part of the Chatsworth Estate and now a private residence. "The wooden gutters were rotting and should have been lined with lead, but that was a very expensive option. We used Plygene Gutterline® on the original wooden gutters and it has worked really well, and for a fraction of the cost. The customer was delighted."

The rising cost of lead is creating a massive opportunity for companies like Ashbourne Roofing and HD Sharman. "We've recently worked on 16 roofs where thieves had stolen the lead capping. It would have cost thousands of pounds just to buy the replacement lead, but we used Plygene Gutterline® as an alternative. Our customers saved thousands of pounds and their problems were solved permanently."



**"ONCE IT IS FITTED PROPERLY IT REALLY DOES STOP GUTTERS LEAKING FOR GOOD"**

Tim and his team find Gutterline remarkably easy to use. "We originally attended HD Sharman's training sessions at their head office to learn how to fit Plygene Gutterline®, because once it is fitted properly it really does stop gutters leaking for good. It is a very efficient way of working for us now. As a gang of 4 we can fit a council house in a day. And because there is no building work, the residents do not have to move out of their houses."

As well as providing a fantastic product, Tim thinks HD Sharman's themselves are amazing. "What more can I say? They offer a fantastic service, always bending over backwards to help you, even when I give them impossible deadlines and push them to deliver, they always do."



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