

**“WHEN YOUR REPUTATION IS AT STAKE,
YOU NEED GOOD PRODUCTS.
GUTTERLINE NEVER FAILS.”**



West London Industrial Roofing Limited has been using Gutterline, the unique gutter liner manufactured exclusively by HD Sharman for nearly ten years. Laurie Hobbs explains why. “Gutterline has never failed us in all the time we’ve been using it. It’s why we’ve continued to use the product for all these years. It’s our reputation that is on the line, which is why we use Gutterline. It is completely reliable and never fails.”

West London Industrial Roofing has worked on many illustrious projects, including the Olympia in London. Laurie said, “The Olympia was a big project and the gutters were in a very poor state. It would have cost thousands of pounds to replace them but we knew that Gutterline would be up to the job and a much more cost effective solution.”

The team at West London Industrial Roofing now consider themselves Gutterline specialists as they’ve used it extensively on gutters all around the Southern Counties. Laurie explains how the free training helped them to get started, “all the members of our team have attended HD Sharman’s free training workshops at some point or other. It was very beneficial for us and ensured that we were fitting the product correctly. The fact that the training courses were free of charge is very reflective of HD Sharman’s excellent customer service. All their team are very friendly, ordering is simple and they keep us well informed right throughout a project. In particular, the technical staff are very knowledgeable and extremely hands-on. Mick or Clive will come



Example of Gutterline on a commercial building

to a site and help us measure up to ensure that the product is ordered correctly, which is very useful if we are working on a complex project or have many ends and corners to deal with. This service is free of charge but makes a big difference. It really gives us the peace of mind that the job will be secure and permanent.”



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