

INFOCUS

NEWS & REVIEWS FROM H D SHARMAN LTD

Bend it like Sharman



Gutterline scores a St Pancras winner with its up-and-over masterstroke

Virtually all the gutters that are successfully lined with Rubberised Plygene Gutterline are straight and horizontal. So when H D Sharman were shown the huge curving gutters that sweep down from the top of the colossal barrelled

roof of the world famous Barlow Shed at St Pancras station, they knew that something different was called for.

This historic roof, built in 1865, has 88 such gutters, each one extending some 22 metres down both sides from the ridge crown. The challenge was to create a Gutterline system

that would not only cope with this unique configuration, but which could also be easily fitted by the contractors: Facade System Engineering Ltd. The solution developed by H D Sharman was to mould bespoke ridge crowns that would sit perfectly on the angle of the roof. Onto each of these, two 22 metre long, custom-made Gutterline sections would be factory welded so that the contractors could then quite simply locate the ridge crowns in position and then allow the liners to simultaneously roll out down the gutters on both sides of the roof. Then all that would be required would be for the

walls of each liner to be fitted up and under the glazing panels to produce a guaranteed watertight lining without any need for high altitude fabrication on site. After successfully completing scaled-down trials, the go-ahead was given to proceed and Facade report that this innovative concept and the inspired fitting process is working out exactly to plan. So simple in fact has the fitting proved to be, that the project is proceeding far quicker than was anticipated and is running no less than a full month ahead of schedule.

No matter how tricky or technical a gutter lining project might appear, speak to H D Sharman. You will be able to tap into a unique wealth of experience and innovative thinking which could very easily provide the solution you are seeking.

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A Joint Success

AS THE BEST ANSWER YET TO LEAKING JOINTS IN DOMESTIC SECTIONAL CONCRETE GUTTERS, RUBBERISED PLYGENE SECONDARY GUTTERING IS GREAT IN GREAT YARMOUTH

Ask anyone who has had to deal with leaking joints in sectional concrete gutters and they will tell you that finding an economical, effective and long-term leak-proof solution can be a real nightmare.

That was until they heard about H D Sharman's unique Gutterline system!

According to council spokesman, Jeff Stephenson, "An added benefit is that H D Sharman survey the properties with our Clerk of Works and schedule out all the Gutterline materials for the job. This aids our tendering process and gives competing contractors a level playing field in terms of product requirement."

In addition to Great Yarmouth, among the many other authorities who have recently used Gutterline to cure leaking sectional concrete gutters on their properties are: Milton Keynes, Leeds, Bedford, Tipton, Oldham and Rockingham Housing Association.

This unique system, designed specifically for the kind of sectional concrete gutters frequently found on local authority and housing association properties, is the only BBA Approved solution that effectively deals with the entire problem instead of just 'painting over the cracks'. When fitted correctly it provides a permanent and guaranteed waterproof solution.

Typical of the authorities now specifying Gutterline is Great Yarmouth who have used it to excellent effect for many years on their council properties. Following on from this previous success, Great Yarmouth are currently working with their contractor: PSG Roofline, on the latest phase of their sectional concrete gutter refurbishment project, which involves over 100 properties including three storey flats, plus semi-detached and terraced housing.



LOOMS MAKE WAY FOR ROOMS

HOW GUTTERLINE IS HELPING TO BRING A NEW LEASE OF LIFE TO A GRADE II LISTED COUNTRY MILL.

Around 150 years after it was first built and many years after its closure, Oats Royd Mill in the beautiful Luddenden Valley, West Yorkshire, is now being brought back to life.

A partnership between Lowry Homes and Property Renaissance is sensitively converting these traditional north light weaving sheds into the most luxurious apartments. Like on

all old north light roofs though, all the neglected valley gutters were in a badly deteriorated state, and so Lowry Renaissance turned to Rubberised Plygene Gutterline to solve this huge problem. After a successful Phase One, the development company have once again called on H D Sharman to assist them with their next project, the imposing Acre Shed conversion. Working closely with the site team, Sharmans helped with the complex gutter surveying and quantity calculations, before manufacturing all the bespoke gutter linings required. These were then transported to site on a scheduled delivery programme and Gutterline is once again playing its part in proving that a modern luxury lifestyle can be created in total harmony with the past.



COMING SOON

... to a screen near you!



STAND BY FOR THE PREMIER OF THE NEW GUTTERLINE DVD

For many years, H D Sharman have provided videos free of charge, so that potential customers could clearly see the benefits of the Gutterline concept, and contractors could watch demonstrations of the fitting techniques involved. Over recent months, however, the company have been producing a new series of programmes that are more in tune with today's IT requirements.

The final intention is that an interactive CD-Rom or DVD will be available which contains a comprehensive menu of different modules, each of which spotlights a specific product or fitting technique. By accessing this menu

viewers will be able to select which of the individual modules they want to watch - without having to trawl through the entire programme.

It is planned that the modules will initially include the following:

- The Rubberised Plygene Gutterline Concept
- Fitting Gutterline in Industrial & Commercial Gutters
- Fitting Gutterline in Domestic Sectional Concrete Gutters
- How to Weld Rubberised Plygene Components
- Training Opportunities and Facilities

Additional modules may be made and will be added to the menu in the future as and when appropriate.

ROLLING RELEASE

In the first instance it might be that the DVD's will feature only the Gutterline Concept programme in order to introduce the unique Gutterline system to potential customers. The rest of the modules will be completed very shortly however, and these will be added as soon as they are ready. As with the present videos, the DVD's will be offered free of charge. Watch out for press announcements regarding the launch details and availability.

SHAPING NICELY

Lining an ornate gutter profile, or trying to co-ordinate your Gutterline work with some other architectural feature? H D Sharman can custom-mould components that provide a perfect match.

One of the lesser-known aspects of the H D Sharman service is that they can produce complementary Gutterline components such as outlet boxes, hopper heads, overflows or weirs etc that can be moulded-to-match the most ornate profiles. This facility can be particularly important, especially on a Gutterline project where architects or contractors are refurbishing historic gutters that perhaps form an important feature on a listed building for instance. Sharman's mould-master is Duncan Duxbury who can hand-craft the most complex mould shapes using traditional pattern-making techniques. These moulds are then used to cast the strong, sturdy and

weather-resistant components from specially-designed, mouldable weldable Plygene which can then be incorporated into the overall gutter refurbishment programme. Only by using these authentic Plygene components, which can be heat welded on site to the Gutterline liner itself, can the integrity of the Gutterline system be fully guaranteed.



SNIPPETS

A HUGE SUCCESS

One of the largest and most impressive Gutterline projects in the UK is now entering its final phase. At the Red Scar Business Park near Preston, Sharmans have supplied in total over 8,500 metres of Gutterline to waterproof the previously leaking steel gutters and help to create a comfortable, dry working environment in the buildings below.

TAOISEACH OPENS O'HARA PREMISES

An Taoiseach (Prime Minister) Bertie Ahern, officially opened the €1 million new premises of O'Hara Gutters, Gutterline's largest contractor in Ireland. The use of Gutterline in Ireland is growing steadily thanks to the efforts of companies such as O'Hara.

BY 'ROYAL' COMMAND

After successfully renewing over 50,000 square feet of their nineteenth century mill roof in 2003, an operation which included in excess of 2,000 metres of Gutterline, the Sovereign Group are now embarking on the refurbishment of the remaining section of the roof on this Victorian heritage building in Nelson, Lancashire. Naturally, they are once again calling on Gutterline to solve the problem of the leaking gutters.

BIG NAMES

Over recent months Gutterline has been specified to cure the leaking gutter problems for some 'big name' organisations. Amongst others, national roofing contractor D W Tilley Ltd have completed a Gutterline project on a warehouse belonging to top transport operator Eddie Stobart, while Norwest Roofing Ltd fitted Gutterline on the premises of the Baxi Group and on the Robertsons Jam works. Other impressive contracts include retail properties for companies as diverse as Mothercare to Matalan.

ALL SYSTEMS GO

A new high-end computer system has recently been installed at the H D Sharman head office. The advanced new software makes it easier to access customer records, retrieve past orders, initiate new ones and also to track current work in progress. It's all part of the plan to keep the company ahead of the game and provide the best possible service for their customers.

New Gutters- Old Problem



Mick's MASTERCLASS

**TECHNICAL TIPS AND TRADE
SECRETS FROM MICK McKECHAN
TECHNICAL SERVICES MANAGER.**

When you know the correct techniques, hot air welding Gutterline and other Rubberised Plygene components is a very straightforward process which produces a permanent, watertight joint.

One point you must always watch out for though when you're working outdoors on site is that although it's perfectly acceptable to weld in damp conditions, you should always ensure that there is no water lying in the gutter beneath the sections to be welded. The reason is that the water prevents the Plygene from reaching the correct weld temperature of around 450-500°C, and this will compromise the final weld quality.

Make certain you dry off the affected area of the gutter before you start the welding operation by firstly wiping it with a cloth to soak up most of the moisture, before using your hot air gun to finally dry off the gutter surface.

A regular 'blow over' with the gun will also ensure that the area remains dry while you complete the welding task.

If you follow this advice you should have no problem in producing a first class welded joint that won't let you down.

Arrange some FREE training

To be certain that you possess all the right skills, not only for hot air welding, but for all the other techniques involved in fitting Gutterline correctly, you can arrange a free of charge training session in H D Sharman's Training Centre which is located at their Derbyshire headquarters. Just call **01298 812371** to discuss your requirements.

It is not always old gutters on old roofs that require the Gutterline treatment to make them waterproof and leak-free. Sometimes even new build projects can be affected.

Such a situation was recently highlighted at a fairly new commercial development in Limehouse, East London, where joint gaskets in the sectional guttering had failed, resulting in serious leakage problems. Although it was not feasible to dismantle and renew the guttering, the developer had seen the H D Sharman website and recognised that Gutterline could solve the problem. Locally based contractor and experienced Gutterline installer, J W Contract Services Ltd, visited the site and quickly agreed that Gutterline would indeed provide the long term solution required. Working closely with J W Contract

Services, H D Sharman manufactured all the bespoke, joint-free liners required and produced factory-moulded end sections and corners to ensure the complete integrity of the Gutterline installation. Because the gutters also included non-standard outlets in a variety of positions, Sharmans custom-manufactured the sections required. J W Contract Services completed the entire Gutterline installation within a few weeks of receiving the initial enquiry, and both the developer and the owners of the building are delighted with the results. They were even more delighted with the long term warranties from Sharmans and the installer.

To quote John Wesley, Director of J W Contract Services, "There is no other product on the market that has the durability or bespoke nature of Gutterline."

SEE YOU AT INTERBUILD HALL 7. STAND NUMBER F01

Once again H D Sharman will be exhibiting at Interbuild, which is being held at the NEC, on the 23rd to 27th April 2006.

If you're planning to visit the show, don't miss this invitation to call onto Stand Number F01 in Hall 7 where you will be able to see all the Gutterline products. In addition, you will be able to chat to people from H D Sharman Ltd, perhaps people you have been speaking to on the telephone for years. You will be able to put faces to names and voices, and of course you will be able to discuss any technical issues you may have. It's an unmissable one-to-one opportunity. See you there!

www.hdsharman.co.uk

Don't forget that by going onto the company's website you can download technical information on all the Gutterline products, and you can also download Quotation Request Forms which prompt you to provide all the information required in order to obtain an accurate cost for your project. Once completed, you can fax these downloaded forms to H D Sharman to receive the costs you require.



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